

Message Text

UNCLASSIFIED

PAGE 01 NAHA 00169 120759Z

14

ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W
----- 027369

R 120551Z APR 76
FM AMCONSUL NAHA
TO USDOC WASHDC UNN
INFO SECSTATE WASHDC 2057
AMEMBASSY TOKYO

UNCLAS NAHA 169

E.O. 11652: N/A
TAGS: BEXP, JA, BFOL
SUBJECT: PRIVATE TRADE OPPORTUNITY
1. 588/03/P
2. 040976
3. G. FURNESS
4. 588 JAPAN
5. ID
6A. REPLY TO
6B. MR. TEISHO CHINA, PRESIDENT
6C. CHINA & CO. INC.
P.O. BOX 35 GINOWAN, OKINAWA, JAPAN
7. CABLE: CHINAOKI, GINOWAN, OKINAWA, JAPAN

PAGE 2 RHAIBQA3556 UNCLAS

8. CO. REF: BANK OF RYUKYUS FUTENMA BRANCH: CPO BOX 310 NAHA,
OKINAWA, JAPAN
9. 104-11 9A. DIRECT SALE & PROBABLE DISTRIBUTORSHIP
10. DESCRIPTION:
3634300-0000: SMALL HOUSEHOLD ELECTRIC/GAS COOKING/HEATING
APPLIANCES
3639223-0000: HOUSEHOLD WATER HEATER (OIL, UNDERFIRMED STORAGE)
284410-0000: SHAVING SOAP & CREAM
2844200-0000: PERFUMES, TOILET WATER/COLOGNES
2841311-0000: TOILET SOAPS (BARS)
2841322-0000: TOILET SOAPS (FLAKES, POWDERED, GRANULATED)
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PAGE 02 NAHA 00169 120759Z

2844318-0000: TOILET SHAMPOOS/TOILET SOAPS (C

EAMS)

2392800-0000: BED SHEETS (COTTON FABRICS)

RELATIVELY NEWLY ESTABLISHED FIRM, HANDLING CURITY BRAND DIAPERS
AS SOLE AGENT AND DISTRIBUTOR IN OKINAWA AND JAPAN. INTERESTED IN
HANDLING U.S. CONSUMER PRODUCTS ON AGENCY OR DISTRIBUTORSHIP BASIS.
HAS GOOD CONTACTS WITH LEADING SUPERMARKETS, DEPARTMENT STORES
AND HOUSEHOLD APPLIANCE DEALERS. ANNUAL SALES ESTIMATED APPROXIMATELY
\$500,000. IF SALES IN OKINAWA PROFITABLE, PLANS TO EXPAND INTO
MAINLAND JAPAN KYUSHU MARKET (POP. 10 MILLIONS). SUPPLIERS SHOULD

PAGE 3 RHAIBQA3556 UNCLAS

QUOTE FOB AND CIF. BUYER WOULD APPRECIATE RECEIVING LITERATURE
GIVING SPECIFICATIONS ON PRODUCT. MR. CHINA PLANS VISIT CHICAGO
(APR 28-29), NEW YORK (APR 29- MAY 1), DALLAS (MAY 2-4) LOS ANGELES
(MAY 5-6). SUPPLIER SHOULD CONTACT DOC DISTRICT OFFICES FOR DETAILS
OF ITINERARY

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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Review Release Date: n/a
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Status: NATIVE
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To: COM
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